

THIS TWO-TIME GRADUATE HAS MORE BUSINESS THAN ONE VAN CAN HANDLE

Business never stops for Foley-Belsaw graduate Mike Rayburn, founder of Arklatex Locksmiths. In the 18 months since opening his locksmith business, he's not only been in high-demand, he is a genuine lifesaver!

Mike's success story is very special. He started his first successful business as a graduate of the Foley-Belsaw Small Engine Institute. For years Mike served his community of Haynesville, Louisiana as the city's only small engine technician. He made money quickly and had more customers than he could handle.

"The Foley-Belsaw Small Engine Course definitely paid off," Mike recalled. "I made money right from the start. But when my back began to ache, I wondered if a different type of work might suit me better."

That's when Mr. Rayburn ordered his free Foley-Belsaw Opportunity Kit in Locksmithing. He read what the course had to offer – the chance to learn at his own pace and in the convenience of his own home. He read about the demand for skilled locksmiths and the money they can make. He enrolled on the spot and just six months later, Mike graduated from the Foley-Belsaw Institute again, this time as a Professional Locksmith. "Taking the course was the best thing I've ever done. I would encourage a lot more people to take the course," he proudly says.

Today, Mike is the owner of Arklatex Locksmiths. His business is booming, and the success keeps coming just like the calls he receives for help over his special police radio. Local sheriff departments call on Mike frequently to assist motorists who have locked themselves out of their vehicles.

Mr. Rayburn recently purchased a van that was already outfitted with racks and a cage and quickly turned it into a mobile money-maker. Now equipped with a power converter, a key machine and other tools of

the trade, Mike provides his services over a huge area covering the borders of Arkansas, Louisiana and Texas. It's been a real business getter. Recently a fellow motorist spotted Mike's van at a stop sign. He asked Mike where he could get keys made. "Right here!" Mike exclaimed. He pulled over and made the keys on the side of the road! He's so busy, he has to buy a second van to keep up with his business.

And on two occasions, Mr. Rayburn's skills have even made him the hero!

"I got an emergency call one day that an 18 month-old baby had been locked in her mother's car. I arrived on the scene and was able to unlock the vehicle fairly quickly - even before the sheriff arrived" he said with a modest smile.

Mike has used his locksmithing skills to rescue babies, to help truckers locked out of their big rigs, and recently helped a Boys & Girls Club by bringing their facility up to snuff when he re-keyed their entire building and repaired the building's emergency exits.

"The best part," Mike said, "is feeling the satisfaction of helping someone out – especially when there's a baby involved. There's no other word for it than exhilarating!"



Mike Rayburn is one of thousands of successful students and graduates who has built his skills through Foley-Belsaw's unique easy-to-learn professional courses. If you're a Foley-Belsaw success story, please contact us. We want to tell your story. If you want to become a Foley-Belsaw success, please contact us. We're here to help you succeed.

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